



**Unconquerable**  
Security Solutions

UEI: TYHXKR262K21

## Value Proposition for Federal Agencies

Unconquerable Security Solutions (USS) offers expertise in a full range of security services from physical to cyber.

**We are experts in customized risk assessments and complex/high-risk security situations.**

### Customized Risk Assessments to Predict Security Threats

- **Optimized Resource Allocation:** USS accurately assesses and prioritizes threats for organizations, enabling more efficient allocation of security resources and potentially reducing costs associated with over-staffing or unnecessary security measures.
- **Risk Mitigation:** We proactively identify and address security threats to help prevent incidents that would otherwise result in financial losses from theft, vandalism, property damage, or liability claims.
- **Improved Efficiency:** USS streamlines security protocols to enhance response times and optimize the use of security personnel for increased operational efficiency and cost savings over time.
- **Tailored Solutions:** We implement targeted security measures based on specific threats and vulnerabilities that can help organizations avoid unnecessary expenses on ineffective or redundant security measures.

### Cost Savings

- Proactive security measures save money and reduce risks.
- Our threat matrix model estimates 10–30% savings.

### Labor Shortage

A declining population of young people in the U.S. means:

- **Growing Demand:** The Bureau of Labor Statistics (BLS) projects a 3% increase in employment of security guards and gaming surveillance officers from 2020 to 2030. This figure mirrors the average growth for all occupations and indicates a steady demand for security personnel, as 34% of security firms report staff numbers well below pre-pandemic levels.
- **Low Unemployment Rate:** In January 2022, the unemployment rate in the U.S. was 4.0%. While this figure doesn't specifically reflect the unemployment rate among security guards, a generally low unemployment rate across industries can make it challenging for security companies to attract and retain qualified candidates.
- **High Turnover Rates:** Turnover rates in the security industry can vary widely depending on factors such as location, company policies, and job market conditions. Some estimates suggest turnover rates exceeding 100% annually for security guard positions.
- **Skills Gap:** The Security Industry Association (SIA) reports that 35% of security companies struggled to find qualified candidates for open positions. This trend suggests a mismatch between available candidates and the skills employers are looking for.

## NAICS Codes

### Primary Services:

- 561612 Security Guards and Patrol Services (Primary)
- 561611 Investigation Services
- 541690 Security Consulting Services
- 922120 Police Protection

### Additional Services

- 541330 Engineering Services
- 541511 Custom Computer Programming Services
- 541512 Computer Systems Design Services
- 541519 Other Computer Related Services
- 541513 Computer Facilities Management Services
- 611430 Prof. & Dev. Mgt. Training Services

### Contract Vehicles (How to Hire Us)

- Purchase Order
- Blanket Purchase Agreement
- ID-IQ Contract
- Small Business Set-Aside
- Subcontract

## Service Areas

### Guard Services

- Florida
- Georgia
- Illinois
- Massachusetts

### Cybersecurity / Consulting Services

- Nationwide (CONUS)

### Supplier Diversity

- Small Business (Self Certified)
- Small Disadvantaged Business (Per FAR 19.8)

**Established 2023**

## Core Competencies

### Security Guard Services

- Armed Security (Guard II)
- Unarmed Security (Guard I)
- Event Security
- Bodyguards
- Video Surveillance Investigations
- Forensic Investigations
- Fraud
- Missing Persons
- Cultural Property Protection
- Historic Buildings and Structures
- Museum Collections
- Sacred and Religious Sites
- Ethnographic Objects

### Cybersecurity

- Ransomware
- Cloud security threats
- Phishing Cryptojacking
- Artificial Intelligence (AI) / Machine Learning (ML) Attacks
- Security Operations Center
- Penetration Testing
- Vulnerability Scans
- Governance & Training

### Cultural Property Protection:

Trusted by some of the world's premier museums, USS is uniquely qualified to safeguard cultural treasures, institutions, and the visitor experience.

## The USS Difference

Our mission-driven security company is led by security experts with 40+ years police/security industry experience, including six years with the U.S. Secret Service Electronic Crimes Task Force.

### We provide added value to our services through our:

- high level investigative skills
- understanding of human behavior
- ability to predict types of attacks
- legal and ethical understanding of security laws/regulations
- international experience
- proficiency in artificial intelligence and heuristics
- depth of knowledge that allows us to design effective, customized security solutions



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### Contact

2445 West 71st Street  
Chicago, IL 60629  
773-354-2651  
jgriffinjr@usspllc.com  
www.usspllc.com

### Owners

John Griffin, Jr.  
Dr. Denitra Griffin