Unconquerable Security Solutions

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Value Proposition for Federal Agencies

Unconquerable Security Solutions (USS) offers expertise in a full range of security services from physical to cyber. **We are experts in customized risk assessments and complex/high-risk security situations.**

Customized Risk Assessments to Predict Security Threats

- **Optimized Resource Allocation:** USS accurately assesses and prioritizes threats for organizations, enabling more efficient allocation of security resources and potentially reducing costs associated with over-staffing or unnecessary security measures.
- **Risk Mitigation:** We proactively identify and address security threats to help prevent incidents that would otherwise result in financial losses from theft, vandalism, property damage, or liability claims.
- **Improved Efficiency:** USS streamlines security protocols to enhance response times and optimize the use of security personnel for increased operational efficiency and cost savings over time.
- **Tailored Solutions:** We implement targeted security measures based on specific threats and vulnerabilities that can help organizations avoid unnecessary expenses on ineffective or redundant security measures.

Cost Savings

- Proactive security measures save money and reduce risks.
- Our threat matrix model estimates 10–30% savings.

Labor Shortage

A declining population of young people in the U.S. means:

- **Growing Demand:** The Bureau of Labor Statistics (BLS) projects a 3% increase in employment of security guards and gaming surveillance officers from 2020 to 2030. This figure mirrors the average growth for all occupations and indicates a steady demand for security personnel, as 34% of security firms report staff numbers well below pre-pandemic levels.
- **Low Unemployment Rate:** In January 2022, the unemployment rate in the U.S. was 4.0%. While this figure doesn't specifically reflect the unemployment rate among security guards, a generally low unemployment rate across industries can make it challenging for security companies to attract and retain qualified candidates.
- **High Turnover Rates:** Turnover rates in the security industry can vary widely depending on factors such as location, company policies, and job market conditions. Some estimates suggest turnover rates exceeding 100% annually for security guard positions.
- **Skills Gap:** The Security Industry Association (SIA) reports that 35% of security companies struggled to find qualified candidates for open positions. This trend suggests a mismatch between available candidates and the skills employers are looking for.

NAICS Codes

Primary Services:

561612	Security Guards and Patrol Services (Primary)
561611	Investigation Services
541690	Security Consulting Services
922120	Police Protection

Additional Services

541330	Engineering Services
541511	Custom Computer Programming Services
541512	Computer Systems Design Services
541519	Other Computer Related Services
541513	Computer Facilities Management Services
611430	Prof. & Dev. Mgt. Training Services

Contract Vehicles (How to Hire Us)

- Purchase Order
- Blanket Purchase Agreement
- ID-IQ Contract
- Small Business Set-Aside
- Subcontract

Service Areas

Guard Services

- Florida
- Georgia
- Illinois
- Massachusetts

Cybersecurity / Consulting Services

- Nationwide (CONUS)

Supplier Diversity

- Small Business (Self Certified)
- Small Disadvantaged Business (Per FAR 19.8)

Established 2023

Core Competencies

Security Guard Services

- Armed Security (Guard II)
- Unarmed Security (Guard I)
- Event Security
- Bodyguards
- Video Surveillance Investigations
- Forensic Investigations
- Fraud
- Missing Persons
- Cultural Property Protection
- Historic Buildings and Structures
- Museum Collections
- Sacred and Religious Sites
- Ethnographic Objects

Cybersecurity

- Ransomware
- Cloud security threats
- Phishing Cryptojacking
- Artificial Intelligence (AI) / Machine Learning (ML) Attacks
- Security Operations Center
- Penetration Testing
- Vulnerability Scans
- Governance & Training

Cultural Property Protection:
Trusted by some of the world's premier museums, USS is uniquely qualified to safeguard cultural treasures, institutions, and the visitor experience.

The USS Difference

Our mission-driven security company is led by security experts with 40+ years police/security industry experience, including six years with the U.S. Secret Service Electronic Crimes Task Force.

We provide added value to our services through our:

- high level investigative skills
- understanding of human behavior
- ability to predict types of attacks
- legal and ethical understanding of security laws/regulations
- international experience
- proficiency in artificial intelligence and heuristics
- depth of knowledge that allows us to design effective, customized security solutions

USS Unconquerable Security Solutions

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